

# 2019 EUROPEAN CONFERENCE

**YBDSA**



**YACHT CLUB  
DE MONACO**

24 October 2019



AN EVENT FOR PROFESSIONAL BROKERS, SURVEYORS & DESIGNERS WORKING IN THE LARGE YACHT SECTOR

## THE YACHT BROKERS DESIGNERS & SURVEYORS ASSOCIATION EUROPEAN CONFERENCE

24 October 2019

Yacht Club de Monaco, Quai Louis II, 98 000 Monaco

### PROGRAMME

- 10.00 **INTRODUCTION TO THE INAUGURAL YBDSA EUROPEAN CONFERENCE**  
Martin Pittilo, YBDSA President.
- 10.10 **MEDITERRANEAN YACHT BROKERS ASSOCIATION**  
The various aspects of the work of the Association in support of brokerage and charter in the Mediterranean – Coralyn Tracey, Executive Officer and Gaye Joyeau-Bourgeois, President.  
<http://www.myba-association.com>
- 11.00 Coffee Break
- 11.30 **SALE AND PURCHASE CONTRACTS**  
Pitfalls and tips for Brokers and Surveyors - Martin Penny, Senior Partner, Hill Dickinson, Solicitors. <http://www.hilldickinson.com>
- 12.30 **CLASSIC YACHT RESTORATION and WOODEN CONSTRUCTION**  
Butch Dalrymple-Smith from Butchdesign & Classic Works will give a presentation on his experience with classic yachts and some advice on undertaking restorations, new-builds and surveys of wooden yachts in general. Butch has had a broad sailing and design career including working with Ron Holland, Lürssen Werft and Camper & Nicholsons. [www.butchdesign.com](http://www.butchdesign.com)
- 13.30 Lunch
- 14.30 **THE WORK OF THE TECHNICAL SUPPORT TEAM ON BEHALF OF THE OWNER OF A LARGE YACHT**  
Mike Worthington-Leese, Senior Partner, Winterbothams. <http://www.winterbothams.co.uk>
- 15.30 Tea Break
- 16.00 **THE STATE OF THE LARGE YACHT MARKET**  
Richard Lambert, Senior Partner and Head of Sales – Burgess. <http://www.burgessyachts.com>
- 17.00 Close